*Address of Correspondence:*

Md.Shuvo Ahmmed

TVS Auto Bangladesh Ltd.

Rangpur.

Cell: 01706784790, 01773807764

E-mail: shuvo@tvsab.com.bd



## 

## *Curriculum Vitae of*

## Md.Shuvo Ahmmed

## 

**Career** **Objective**

To build a successful career in an organization where the scope of applying academic qualifications and other skills to have experience and to serve the organization in greater extend is a regular practice.

#### Educational Qualifications

**M.S.C. (2014)**

University : Rajshahi University

Institution : Statistics

CGPA : **3.43(Out of 4)**

**B.S.C. (2013)**

University : Rajshahi University

Institution : Statistics

CGPA : **3.18(Out of 4)**

**HSC (2009)**

College : Shorifebad College, Bagha,Rajshahi

Group : Science

GPA : **Passed with a 4.30**

#### SSC (2007)

School : Horina High School,Bagha,Rajshahi.

Group : Science

GPA : **Passed with a 4.13**

**Professional Experience**

**TVS Auto Bangladesh Ltd**

**Position: Executive,2w Sales, Rangpur**

From 1 July 2016 to till

**Responsibilities Include:**

* Responsible to manage the area successfully by achieving sales target
* Develop distribution, Productivity, coverage, visibility and merchandising
* Develop route plan and visit plan for concern people of distribution house
* Collecting market feedback and competitor company information
* Responsible for achieving all the KPI of respective area
* Monitoring daily activities of distribution house
* Daily Market Visit
* Ensure optimum level of stocks at all times
* Distributor monitoring
* Report to higher management the day-to-day operation on regular intervals

**Pran RFL Group.**

**Position: Territory Sales Manager, Shylet.**

From 1 November 2015 to 31 June 2016.

**Responsibilities Include:**

**\* Area/Territory business planning.  
 \*Monitoring Merchandiser Activities.  
 \*Trade relation & scheme manage.  
 \* Primary /Secondary Sales.  
 \* Product Placement.   
 \* Ensure Distribution point ROI.  
 \* Manage distributor claims.**

**Computer Proficiency**

Proficient with MS Word, Excel,

* Good working knowledge on E-mail and Internet

**Language Proficiency**

* Excellent communication skill in Bangla
* Good listening skill in English

**Extra-curricular Activities**

* Playing football, cricket
* Ex – player, Tiger Club, Bagha.

**Personal Statement**

* Team Player
* Creative
* Dynamic
* Patience
* Stress Manager
* Hardworking
* Proactive
* Organized
* Enthusiastic

**Personal Information**

* Father’s Name : Md.Shohidul Islam
* Mother’s Name : Mst. Shukida Begam
* Permanent Address :Vill:Harina,P.O:Harina,PS:Bagha

Dist: Rajshahi

* Date of Birth : October 14, 1990.
* Nationality : Bangladeshi By Birth
* Marital Status : married

**References:**

Md.Mijanur Rahman mithu

Regional sales manager

Edison Group

Mobile: 01787651278

Dr. Monsur Rahman

Professor,Rajshahi University

Mobile:01716438485

**Md.Shuvo Ahmmed**

**Signature & Date:**